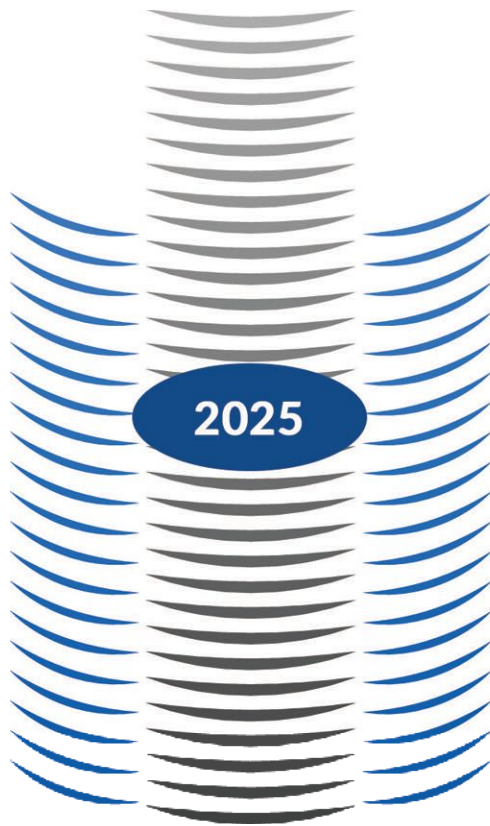


MODERN LUXURY SPOTLIGHT



# THE LEADING 100

THE TOP PERFORMERS  
IN BAY AREA REAL ESTATE

PRESENTED BY

LuxeSF

MODERN LUXURY  
SAN FRANCISCO

MODERN LUXURY  
SILICON VALLEY

RT REALTRENDS

181  
FREMONT  
RESIDENCES

# WELCOME TO THE 2025 LEADING 100 LIST

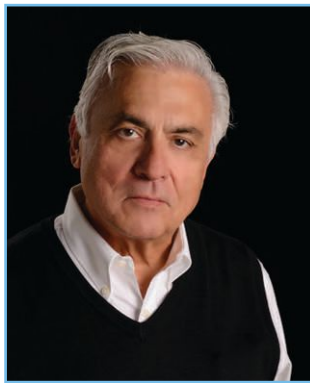
## Of the Top Producers in Bay Area Real Estate

*LuxeSF*, *San Francisco Magazine* and *Modern Luxury Silicon Valley*, in partnership with the respected RealTrends organization, are proud to present the 2025 Leading 100 List, which recognizes the outstanding top performers in Bay Area residential real estate sales. The mission of the Leading 100 List is to provide the Bay Area community with an authoritative, annual guide to real estate agent performance based on results and performance.

The 2025 Leading 100 List represents the Bay Area's 100 top-producing agents who registered outstanding performance in the calendar year 2024, based on dollar sales volume. As in previous years, the Leading 100 List recognizes both Individual and Team sales performance.

RealTrends data, universally recognized as the most reputable and accurate in the industry because of its verification protocols, was used as the basic platform in developing the Leading 100 List. That data was supplemented with verified information provided by brokerage management.

We wish to congratulate the 2025 Leading 100 List honorees on their success, which is based upon hard work, passion for the business, and commitment to their industry and clients, on whose behalf they labor tirelessly. Theirs is an accolade much deserved, and it is with great pleasure that we communicate that achievement to the community at large—to their industry peers and to the clients who rely so heavily upon their valued service.



**ALF NUCIFORA**  
CHAIRMAN  
LUXESF



**AUTUMN O'KEEFE**  
PUBLISHER  
MODERNLUXURY

*San Francisco Magazine*  
*Modern Luxury Silicon Valley*

# The 2025 LEADING 100 Teams

LISTED BY TEAM NAME, BROKERAGE, LOCATION  
AND TOTAL SALES VOLUME IN 2024

## IMPORTANT CLARIFICATION

As the real estate industry continues to see the transition by individual agents into the formation of teams, the classification process becomes increasingly difficult to codify. Previously, the Leading 100 List has aggregated all of the Teams, irrespective of size and composition, into one list. However, RealTrends, the authoritative source of verified agent sales data, and the source of all Leading 100 List data, has elected to create Team subsets, namely “Mega”, “Large”, “Medium” and “Small”. Following that direction, teams that were included in those RealTrends subsets have also been included in the Leading 100 list.

### 1 TSE GROUP

*Intero Real Estate Services*  
Saratoga | \$794,315,025

### 2 REAL ESTATE EXPERTS

*Real Estate Experts*  
San Jose | \$674,710,415

### 3 CITY REAL ESTATE

*City Real Estate*  
San Francisco | \$641,780,637

### 4 FAST REAL ESTATE

*Fast Real Estate*  
Oakland | \$576,157,081

### 5 GULLIXSON TEAM

*Compass*  
Menlo Park | \$434,160,019

### 6 ROOM REAL ESTATE

*Room Real Estate*  
Santa Cruz | \$366,098,562

### 7 KINETIC REAL ESTATE

*Kinetic Real Estate*  
South San Francisco | \$359,156,935

### 8 THE TROYER GROUP

*Intero Real Estate Services*  
Los Altos | \$328,897,516

### 9 XIAOZHU KANG DAYDREAMER TEAM

*Coldwell Banker Realty*  
Cupertino | \$323,476,970

### 10 THE KHRISTA JARVIS TEAM

*Coldwell Banker Realty*  
Danville | \$293,897,145

### 11 GREGG LYNN TEAM

*Sotheby's International Realty, Inc.*  
San Francisco | \$289,863,806

### 12 TEAM HATVANY

*Compass*  
San Francisco | \$289,451,013

### 13 BARBCO REAL ESTATE

*BarbCo Real Estate*  
San Francisco | \$284,115,350

### 14 THE DREYFUS GROUP

*Golden Gate Sotheby's International Realty*  
Menlo Park | \$272,124,048

### 15 THE LARSON TEAM

*eXp Realty*  
Soquel | \$267,471,189

### 16 THE JON & LESLIE FOSTER REAL ESTATE GROUP

*eXp Realty*  
Castro Valley | \$267,274,427

### 17 OWN MARIN

*Own Marin*  
Corte Madera | \$265,217,789

### 18 STROCK REAL ESTATE

*eXp Realty*  
Aptos | \$241,147,606

### 19 THE GUNDERMAN GROUP

*Bay Area Portfolio KW*  
Oakland | \$239,370,270

### 20 THE OLDHAM GROUP

*Compass*  
Los Gatos | \$233,164,277

### 21 CITRON GROUP

*Compass*  
Menlo Park | 232,420,000

### 22 GAEA REALTY

*GAEA Realty*  
San Francisco | \$229,161,838

### 23 VICKY LI TEAM

*Coldwell Banker Realty*  
Cupertino | \$218,965,643

### 24 DISTRICT HOMES

*District Homes*  
Berkeley | \$218,930,403

### 25 8 BLOCKS REAL ESTATE

*8 Blocks Real Estate*  
Santa Clara | \$217,759,803

### 26 CANNING PROPERTIES GROUP

*Sotheby's International Realty, Inc.*  
Carmel | \$216,051,026

### 27 MCNAIR GROUP

*Coldwell Banker Realty*  
Menlo Park | \$215,209,252

### 28 BLOCK CHANGE

*Block Change*  
San Jose | \$214,391,484

### 29 THE DAVIS TEAM

*eXp Realty*  
Hercules | \$212,061,533

### 30 HELEN AND BRAD MILLER

*Compass*  
Woodside | \$210,511,950

### 31 COCO TAN TEAM

*Keller Williams Realty- Silicon Valley*  
Campbell | \$207,666,655

### 32 STEVE & CHRISTINE PERRY REAL ESTATE

*Christie's International Real Estate Sereno*  
Los Gatos | \$206,505,788

### 33 WEN GUO REAL ESTATE GROUP

*KW Advisors*  
Burlingame | \$205,286,329

### 34 PATTY DWYER GROUP

*Compass*  
Burlingame | \$195,624,636

### 35 EVERHOME REAL ESTATE

*Everhome Real Estate*  
Fremont | \$189,702,507

### 36 VKGRE GROUP

*KW Bay Area Estates- Los Gatos*  
Los Gatos | \$183,997,652

### 37 REALSMART GROUP

*RealSmart Group*  
Redwood City | \$183,333,424

### 38 TEAM SCHULER

*Compass*  
Alameda | \$182,627,241

### 39 DANA GREEN TEAM

*Compass*  
Lafayette | \$177,079,123

### 40 BOYENGA TEAM

*Compass*  
Los Gatos | \$175,859,190

### 41 PHIL CHEN TEAM

*Christie's International Real Estate Sereno*  
Burlingame | \$173,651,888

### 42 OWN REAL ESTATE

*KW Advisors*  
Millbrae | \$171,713,943

### 43 THE KEHRIG TEAM

*Coldwell Banker Realty*  
Danville | \$170,951,892

### 44 THE SAMIT SHAH TEAM

*Compass*  
San Jose | \$167,114,917

### 45 JOE VELASCO GROUP

*Intero Real Estate Services*  
San Jose | \$166,874,513

### 46 TEAM BEDI

*Keller Williams Tri-Valley Realty*  
Pleasanton | \$164,971,014

### 47 C2 REALTY GROUP

Carmel | \$164,106,771

### 48 THE RENEE WHITE TEAM

*Keller Williams Realty East Bay*  
Walnut Creek | \$163,660,050

### 49 CUSH REAL ESTATE

*Cush Real Estate*  
Oakland | \$162,181,089

### 50 THE BRASIL GROUP

*Keller Williams Thrive*  
Cupertino | \$157,850,129

### 51 NEVIS AND ARDIZZONE TEAM

*Compass*  
Los Gatos | \$153,838,812

### 52 BONAFEDE TEAM

*Compass*  
Willow Glen | \$152,542,507

### 53 THE LURIE GROUP

*City Real Estate*  
San Francisco | \$152,438,942

### 54 BUTCH HAZE GROUP

*Compass*  
San Francisco | \$152,402,583

### 55 THE JAMISON TEAM

*Tuscan Properties*  
Campbell | \$149,823,329

### 56 THE GALLI TEAM

*Compass*  
Los Altos | \$149,465,876



Congratulations to our agents  
and teams recognized by  
The Leading 100 as top  
performers in the Bay Area.

# INTERO

REAL ESTATE SERVICES

## TOP TEAMS



**The Tse Group**



**The Troyer Group**

## TOP INDIVIDUAL AGENTS



**Eric Fischer-Colbrie**



**Jason Pham**



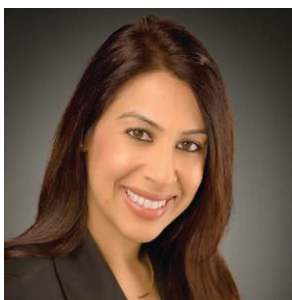
**Jordan Mott**



**Mini Kalkat**



**Laxmi Penupthula**



**Kaajal Shahani**



**Debora Kang**



**Lisa Thompson**

[www.intero.com](http://www.intero.com)

*Building Futures, One Home At A Time*



# The 2025 **LEADING 100** Teams

LISTED BY TEAM NAME, BROKERAGE, LOCATION  
AND TOTAL SALES VOLUME IN 2024

## **57 CHANDANI GROUP CHANDANI TWINS**

*Compass*  
Menlo Park | \$149,035,900

## **58 DISEN CAI REAL ESTATE GROUP**

*KW Advisors*  
Burlingame | \$146,116,569

## **59 OCEAN ELEMENT REAL ESTATE**

*Ocean Element Real Estate*  
Half Moon Bay | \$140,139,238

## **60 TIM MCGUIRE TEAM**

*Compass*  
Pleasanton | \$139,900,067

## **61 THE JIMMY CASTRO GROUP**

*RE/MAX Gold*  
Fairfield | \$139,425,742

## **62 OUTPOST REAL ESTATE**

*Outpost Real Estate*  
Larkspur | \$138,716,780

## **63 WARRIN TEAM**

*Golden Gate Sotheby's International Realty*  
Mill Valley | \$138,475,000

## **64 ZAID HANNA**

*Real Estate 38*  
San Jose | \$138,472,217

## **65 FIFTY HILLS REAL ESTATE**

*Fifty Hills Real Estate*  
San Francisco | \$136,968,657

## **66 MOMENTUM REALTY**

*Momentum Realty*  
San Francisco | \$136,685,292

## **67 AXIS REALTY TEAM**

*Aspire Homes Realty*  
Cupertino | \$135,934,061

## **68 THE JOE SCHEMBRI REAL ESTATE TEAM**

*Coldwell Banker Realty*  
Fremont | \$134,912,854

## **69 ZEN COAST HOMES**

*KW Advisors*  
Burlingame | \$134,222,788

## **70 MOSAIK REAL ESTATE**

*Mosaik Real Estate*  
San Francisco | \$132,603,021

## **71 LAN BOWLING TEAM**

*Keller Williams Palo Alto*  
Palo Alto | \$132,410,000

## **72 CAREY HAGGLUND CONDY TEAM**

*Compass*  
Ross | \$130,148,500

## **73 STERNSMITH GROUP**

*Compass*  
Burlingame | \$128,099,388

## **74 WATSON MARSHALL GROUP**

*Christie's International Real Estate*  
*Sereno*  
Burlingame | \$127,994,588

## **75 HAYLEN GROUP**

*Haylen Real Estate*  
Campbell | \$127,608,268

## **76 THE DAVE CLARK TEAM**

*Keller Williams Realty- Silicon Valley*  
Campbell | \$126,578,806

## **77 RAINMAKER REAL ESTATE**

*Rainmaker Real Estate*  
Los Altos | \$126,075,932

## **78 THE CONDO ADVISORY**

*Compass*  
San Francisco | \$126,004,679

## **79 THE CHANG-LARSEN GROUP**

*Redfin*  
Concord | \$126,000,000

## **80 VANTAGE REALTY**

*Vantage Realty*  
San Francisco | \$125,002,488

## **81 KRISHNAN TEAM**

*Compass*  
Noe Valley | \$123,823,900

## **82 SOPHIE SHEN REAL ESTATE TEAM**

*Keller Williams Thrive*  
Cupertino | \$122,593,396

## **83 SALA HOMES REALTY & DEVELOPMENT**

*SALA Homes Realty & Development*  
San Jose | \$122,024,051

## **84 MISSY WYANT SMIT**

*Compass*  
San Francisco | \$121,810,000

## PROPERTY HIGHLIGHT

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*“The Last of Its Kind. Step into the epitome of luxury living at Residence 62B, the last 3-Bedroom and B-floor plan at 181 Fremont. This crown jewel 3-bedroom, 3.5-bath masterpiece is available for \$4,995,000 for the first time.”*



## **85 ASCEND REAL ESTATE**

*Ascend Real Estate*  
San Francisco | \$121,438,748

## **86 BELLINGS BROTHERS REAL ESTATE TEAM**

*Compass*  
San Francisco | \$119,726,690

## **87 STEVE MAVROMIHALIS**

*Compass*  
San Francisco | \$118,514,292

## **88 CAROL CARNEVALE, NICOLE ARON & JAMES STEELE TEAM**

*Compass*  
Menlo Park | \$117,635,106

## **89 PALERMO PROPERTIES TEAM**

*Compass*  
Burlingame | \$116,062,146

## **90 ARDILA AND COSTELLO TEAM**

*Compass*  
San Francisco | \$115,390,041

## **91 THE ARSONDI GROUP**

*Keller Williams Tri-Valley Realty*  
Pleasanton | \$114,565,858

## **92 GAGAN & KROCK GROUP**

*Redfin*  
San Ramon | \$113,000,000

## **93 AHERN REAL ESTATE GROUP**

*Coldwell Banker Realty*  
Danville | \$112,624,651

## **94 LEMIEUX ASSOCIATES**

*Compass*  
Menlo Park | \$112,624,000

## **95 JOE AND NICK PIAZZA**

*Coldwell Banker Realty*  
Los Gatos | \$112,000,000

## **96 KOLLAB REAL ESTATE**

*Kollab Real Estate*  
San Jose | \$111,903,691

## **97 COLLEEN FORAKER**

*Compass*  
Menlo Park | \$111,363,090

## **98 FABER REAL ESTATE TEAM**

*Compass*  
Mill Valley | \$111,122,250

## **99 RAZIEL UNGAR TEAM**

*Compass*  
Burlingame | \$109,589,569

## **100 RABIA ALIZAI**

*Compass*  
Los Altos | \$108,514,443

Golden  
Gate

Sotheby's  
INTERNATIONAL REALTY

# The ones who lead.



THE  
LEADING  
100

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IN BAY AREA REAL ESTATE

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Silicon Valley

Warrin Team  
Marin/San Francisco

Jenn Gilson  
Peninsula

Amy McCafferty  
Silicon Valley

John Shroyer  
Peninsula

Joe Sabeh  
East Bay

Ann Newton Cane  
East Bay

Jill Levy  
Napa

Terri Kerwin  
Silicon Valley



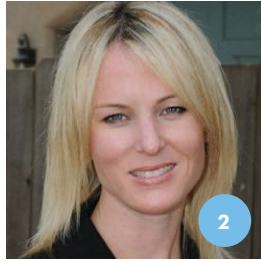
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# THE 2025 LEADING 100 INDIVIDUAL AGENTS



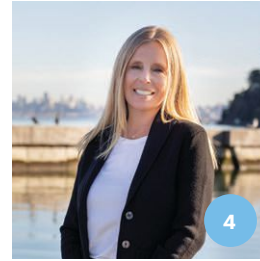
**STANLEY LO**  
Green Banker  
Burlingame  
\$330,523,788



**KERI NICHOLAS**  
Parc Agency  
Menlo Park  
\$324,230,500



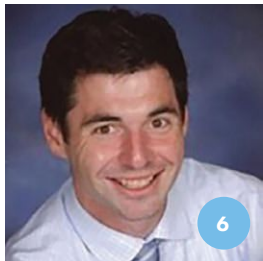
**TIM ALLEN**  
Coldwell Banker Realty  
Carmel-by-the-Sea  
\$307,166,722



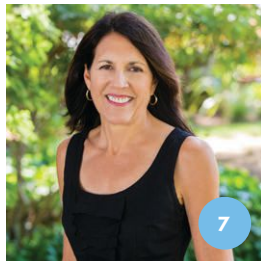
**SHANA ROHDE-LYNCH**  
Compass  
Tiburon  
\$233,655,378



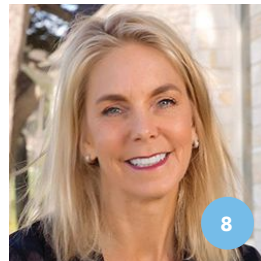
**KATHY BRIDGMAN**  
Compass  
Los Altos  
\$203,713,814



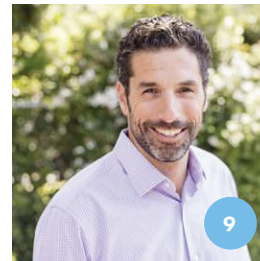
**DAVID LILLO**  
DPL Real Estate  
Cupertino  
\$197,159,118



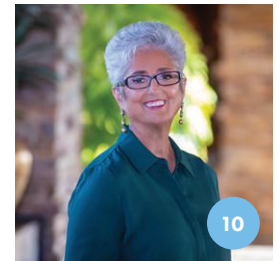
**LIZ DASCHBACH**  
Compass  
Menlo Park  
\$179,100,750



**SHELLY MITCHELL LYNCH**  
Carmel Realty Company  
Carmel-by-the-Sea  
\$173,813,000



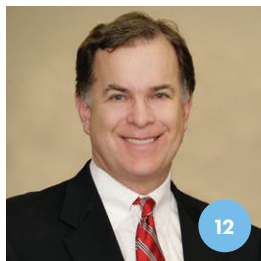
**JOSHUA DEITCH**  
Coldwell Banker Realty  
Mill Valley  
\$160,561,633



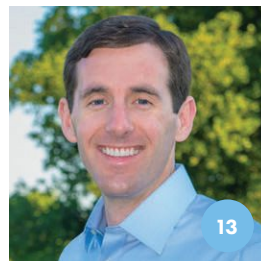
**JOUJOU CHAWLA**  
Compass  
Danville  
\$154,215,538



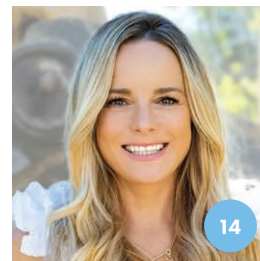
**TRACY MCLAUGHLIN**  
The Agency  
Larkspur  
\$153,263,000



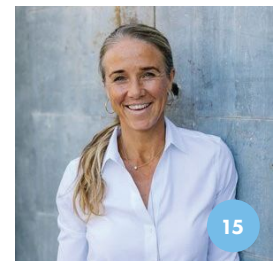
**HUGH CORNISH**  
Coldwell Banker Realty  
Menlo Park  
\$149,044,544



**NICHOLAS FRENCH**  
Christie's International Real  
Estate Sereno  
Los Altos  
\$148,383,088



**JENNIFER GILSON**  
Golden Gate Sotheby's  
International Realty  
Burlingame  
\$142,000,500



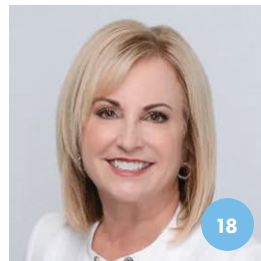
**ERIN LAIL**  
Coldwell Banker Brokers of  
the Valley  
Saint Helena  
\$141,449,350



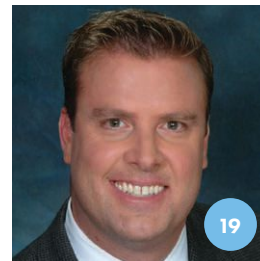
**NEAL WARD**  
Compass  
San Francisco  
\$140,908,375



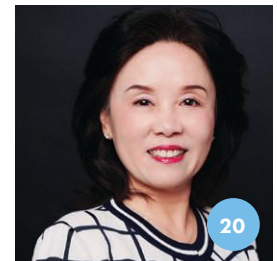
**CHAO WEN**  
Compass  
Menlo Park  
\$138,337,726



**AMY MCCAFFERTY**  
Golden Gate Sotheby's  
International Realty  
Los Gatos  
\$130,766,500



**STEVE MCCARRICK**  
Coldwell Banker Realty  
Saratoga  
\$130,076,350



**YVONNE YANG**  
Compass  
Los Altos  
\$127,572,663

# THE KRISHNAN TEAM

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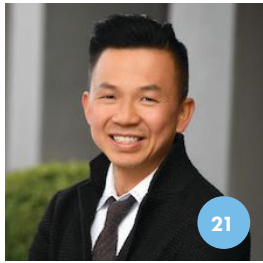
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COMPASS



# THE 2025 LEADING 100 INDIVIDUAL AGENTS



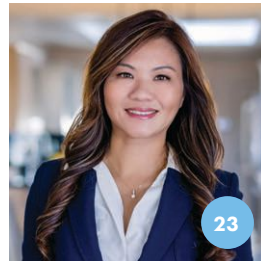
**ANSON IP**

Compass  
Menlo Park  
\$126,964,922



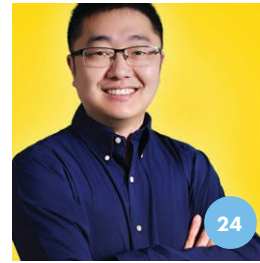
**JOSH RUBIN**

Compass  
Menlo Park  
\$126,807,148



**VICKY YU**

Coldwell Banker Realty  
San Carlos  
\$121,779,664



**FAN WANG**

Keller Williams Thrive  
Cupertino  
\$121,647,500



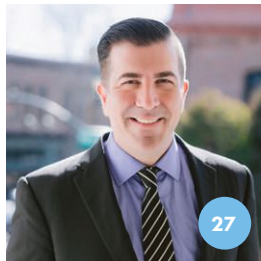
**RANDY WALLER**

W Real Estate  
Santa Rosa  
\$119,293,643



**JOHN SHROYER**

Golden Gate Sotheby's  
International Realty  
San Carlos  
\$115,576,200



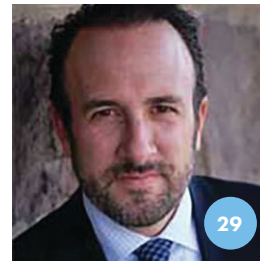
**JOSEPH SABEH**

Golden Gate Sotheby's  
International Realty  
Danville  
\$110,577,128



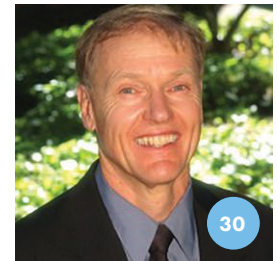
**GINGER MARTIN**

Sotheby's International Realty, Inc.  
Saint Helena  
\$110,550,000



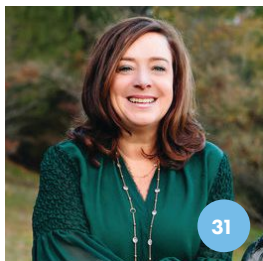
**DANIEL CASABONNE**

Sotheby's International Realty, Inc.  
Sonoma  
\$110,488,731



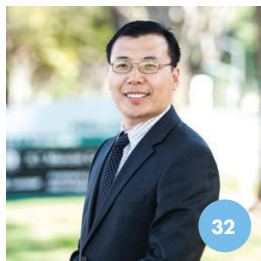
**ERIC FISCHER-COLBRIE**

Intero Real Estate Services  
Los Altos  
\$108,595,200



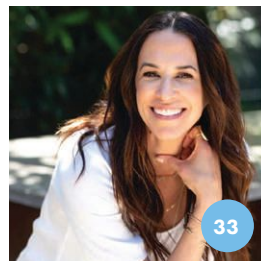
**ERIKA DEMMA**

Compass  
Woodside  
\$107,688,000



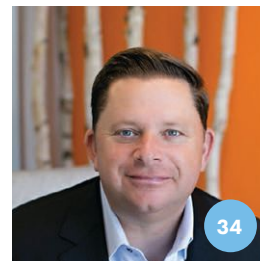
**DANIEL XI**

Coldwell Banker Realty  
Cupertino  
\$107,319,621



**LAMISSE DROUBI**

Generation Real Estate  
San Francisco  
\$106,053,125



**BOB BREDEL**

Christie's International Real  
Estate Sereno  
San Carlos  
\$100,881,501



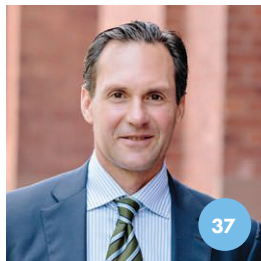
**ANNIE WATSON**

Coldwell Banker Realty  
Palo Alto  
\$99,822,588



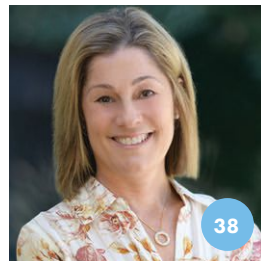
**VALERIE MEIN**

Coldwell Banker Realty  
Los Gatos  
\$98,205,522



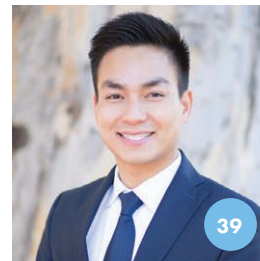
**MICHAEL HARRINGTON**

Sotheby's International Realty, Inc.  
San Francisco  
\$97,155,500



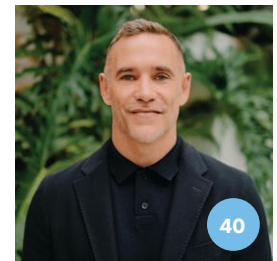
**JILL FUSARI**

The Agency  
Alamo  
\$96,367,500



**JASON PHAM**

Intero Real Estate Services  
Fremont  
\$96,343,024



**JOSH MCADAM**

Sotheby's International Realty, Inc.  
San Francisco  
\$95,914,500

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- Ranked #7 Individual Agent in 2024  
for Coldwell Banker Realty Nationwide



*I am beyond honored and humbled to be recognized as #9 on Luxe SF's The Leading 100 List (for Top Individuals). I am so grateful to my amazing clients, my incredible team and colleagues, and the surrounding community for all their support.*

— JOSH

**C. 415.572.5433 | JOSHUADEITCH@ME.COM | JOSHUADEITCH.COM | CALRE #01902477**



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REALTY**

1. Based on closed sales volume and total number of units closed information from the MLS for Mill Valley in all price ranges as reported on Sept. 1, 2024. 2. Based on closed sales volume and total number of units closed information from the MLS for Marin County in all price ranges as reported on Sept. 1, 2024. Sales volume calculated by multiplying the number of buyer and/or seller sides by sales price. One unit equals one side of a transaction (buyer or seller). Source data is deemed reliable but not guaranteed. Affiliated real estate agents are independent contractor sales associates, not employees. ©2025 Coldwell Banker. All Rights Reserved. Coldwell Banker and the Coldwell Banker logo are trademarks of Coldwell Banker Real Estate LLC. The Coldwell Banker® System is comprised of company owned offices which are owned by a subsidiary of Anywhere Advisors LLC and franchised offices which are independently owned and operated. The Coldwell Banker System fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. 25CAS7-DC\_SF\_8/25



# THE 2025 LEADING 100 INDIVIDUAL AGENTS



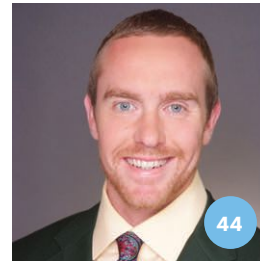
**JIA LING LI**  
CENTURY 21 Real  
Estate Alliance  
San Francisco  
\$94,246,011



**LAURA BERTOLACCI**  
Christie's International Real  
Estate Sereno  
San Carlos  
\$93,064,574



**TYLER STEWART**  
Heath Real Estate  
Sausalito  
\$92,323,500



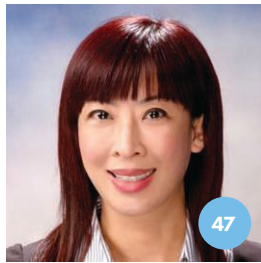
**JORDAN MOTT**  
Intero Real Estate Services  
San Jose  
\$91,969,800



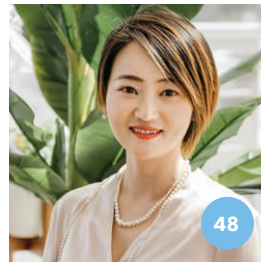
**BRIAN CHANCELLOR**  
Christie's International Real  
Estate Sereno  
Palo Alto  
\$88,655,003



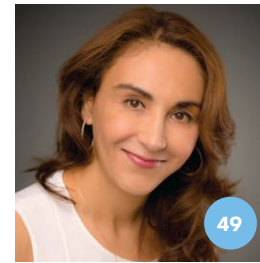
**JULIE WYSS**  
KW Bay Area Estates  
Los Gatos  
\$88,289,999



**ANNIE ZHOU**  
Compass  
Los Altos  
\$88,001,500



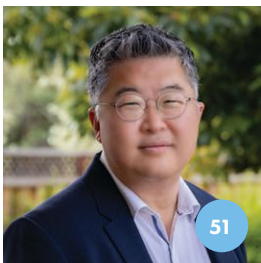
**GIGI JI**  
Coldwell Banker Realty  
Cupertino  
\$85,846,511



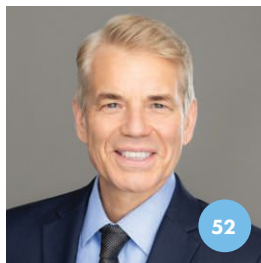
**MINI KALKAT**  
Intero Real Estate Services  
Los Altos  
\$85,040,500



**MIKE BOHNERT**  
Coldwell Banker Realty  
Burlingame  
\$81,554,500



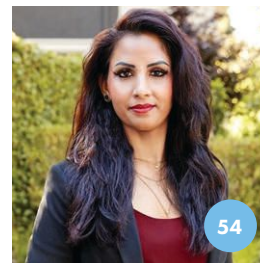
**DAVID KIM**  
Compass  
Los Altos  
\$80,924,883



**ANDREW DE VRIES**  
Berkshire Hathaway HomeService-  
Franciscan Properties  
San Francisco  
\$80,910,581



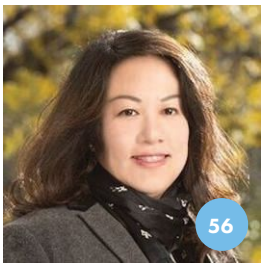
**RYAN GOWDY**  
The Agency  
Los Altos  
\$79,074,100



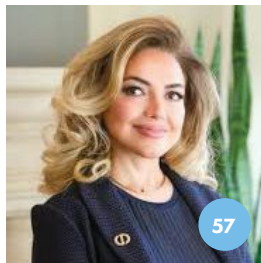
**LAXMI PENUPOTHULA**  
Intero Real Estate Services  
Cupertino  
\$78,123,250



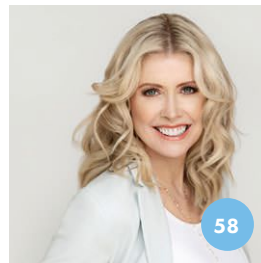
**ANN NEWTON CANE**  
Golden Gate Sotheby's  
International Realty  
Lafayette  
\$77,935,500



**CLAIRE ZHOU**  
Compass  
Palo Alto  
\$75,628,701



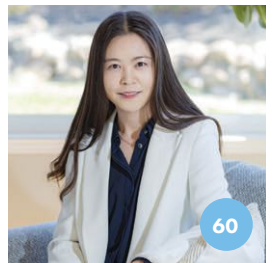
**STILLA RAISSI**  
Coldwell Banker Realty  
Los Gatos  
\$75,352,379



**JILL LEVY**  
Golden Gate Sotheby's  
International Realty  
Napa  
\$74,832,500



**MARY BEE THRASHER**  
RE/MAX Capital  
San Mateo  
\$74,242,818



**JING XUE**  
Coldwell Banker Realty  
Pleasanton  
\$73,626,292



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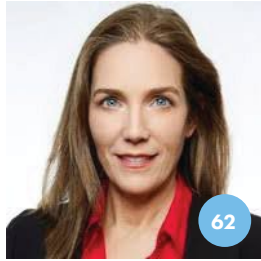


# THE 2025 LEADING 100 INDIVIDUAL AGENTS



**GEORGE MONTANARI**

Compass  
Los Gatos  
\$73,368,054



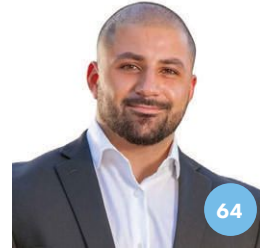
**LAURA BRYANT**

KW Advisors Peninsula Estates  
Burlingame  
\$72,613,500



**ANDY SWEAT**

KW Bay Area Estates Los Gatos  
Los Gatos  
\$71,564,000



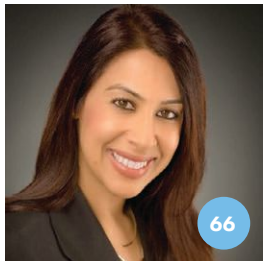
**HALEEM BALLOU**

eXp Realty  
San Jose  
\$71,500,000



**AMAR AMARNATH**

KW Advisors Palo Alto  
Palo Alto  
\$71,427,771



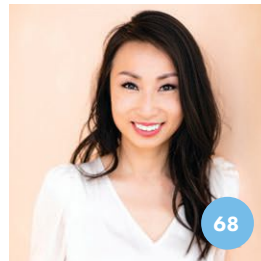
**KAAJAL SHAHANI**

Intero Real Estate Services  
Fremont  
\$70,949,015



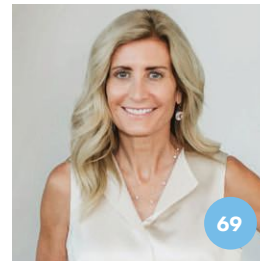
**DAVID WELTON**

Compass  
Saratoga  
\$70,181,254



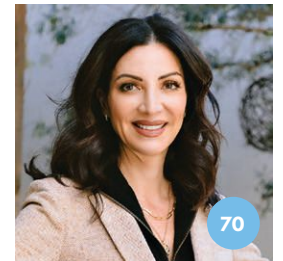
**SAMANTHA HUANG**

Corcoran Icon Properties  
San Francisco  
\$69,873,520



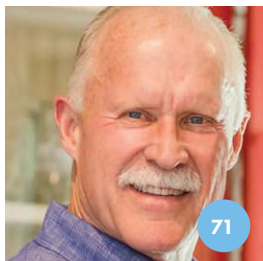
**CAROLINE SEBASTIANI**

Sotheby's International Realty, Inc.  
Sonoma  
\$69,416,752



**HILLARY RYAN**

Sotheby's International Realty, Inc.  
St. Helena  
\$69,342,000



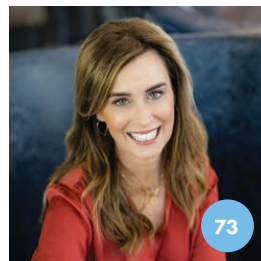
**DOUG STEINY**

Sotheby's International Realty, Inc.  
Carmel  
\$69,048,198



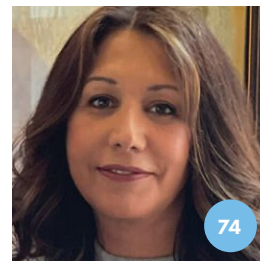
**DEBORA KANG**

Intero Real Estate Services  
Willow Glen  
\$69,047,832



**LORI BUECHELER**

Compass  
Palo Alto  
\$68,998,000



**MANDANA SIMAI**

Christie's International Real  
Estate Sereno  
Los Altos  
\$68,558,380



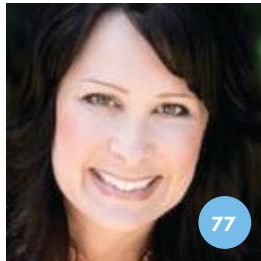
**ANDY MEUNIER**

Coldwell Banker Realty  
Cupertino  
\$68,555,549



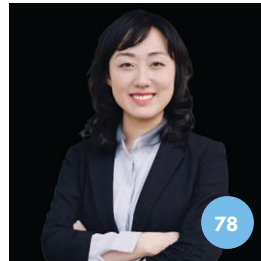
**MARY LOU CASTELLANOS**

Sotheby's International Realty, Inc.  
San Francisco  
\$68,521,000



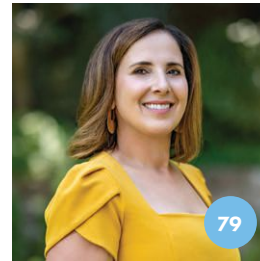
**LISA THOMPSON**

Intero Real Estate Services  
Los Gatos  
\$67,811,499



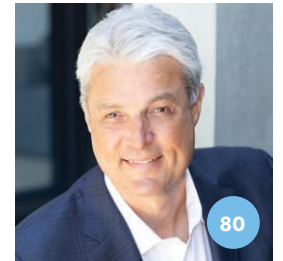
**XIAOYU WANG**

Keller Williams Thrive  
Palo Alto  
\$67,765,719



**SANDY COMAROTO**

Compass  
Burlingame  
\$65,991,143



**SHAUN WALTER**

Coldwell Banker Realty  
Burlingame  
\$64,737,050



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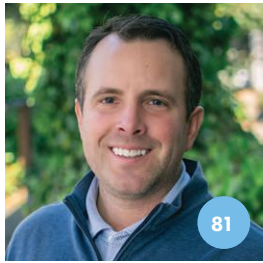
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# THE 2025 LEADING 100 INDIVIDUAL AGENTS



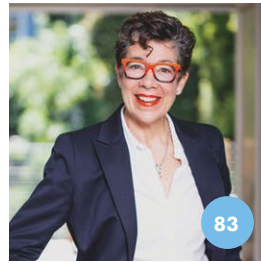
**BEN ZOLLER**

Monterey Coast Realty  
Carmel  
\$64,592,500



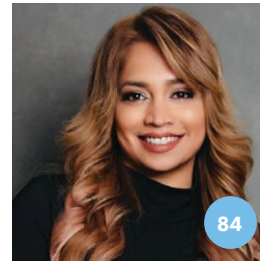
**LISA SMITH**

Engel & Völkers Mill Valley  
Mill Valley  
\$64,527,000



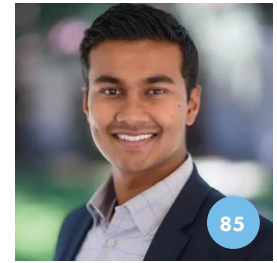
**WENDY STORCH**

Sotheby's International Realty, Inc.  
San Francisco  
\$64,509,139



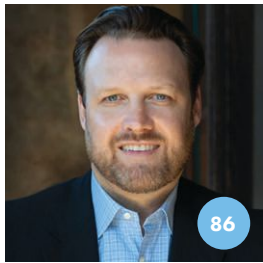
**HEENA JOSHI**

Compass  
Los Gatos  
\$64,441,769



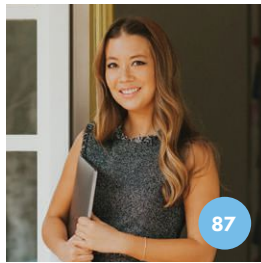
**SONNY JAMES**

Compound Real Estate  
San Jose  
\$64,314,495



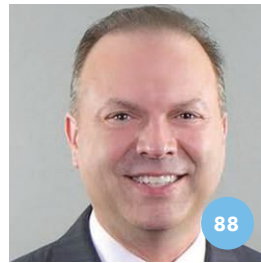
**JOSH BURNS**

Sotheby's International Realty, Inc.  
San Francisco  
\$64,191,000



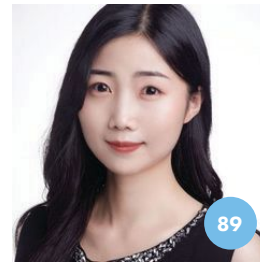
**ROXY LAUFER**

Christie's International Real Estate Sereno  
Los Gatos  
\$63,590,725



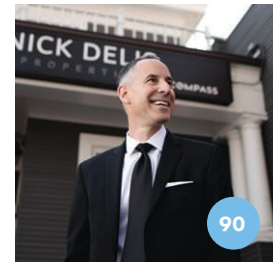
**ANDREW HERRERA II**

Berkshire Hathaway HomeServices—Franciscan Properties  
San Francisco  
\$62,888,542



**NANCY LIU**

Coldwell Banker Realty  
Cupertino  
\$62,616,484



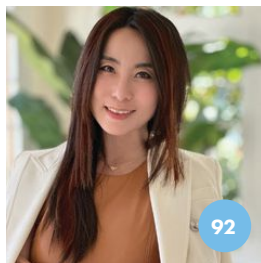
**NICHOLAS DELIS**

Compass  
Burlingame  
\$62,456,000



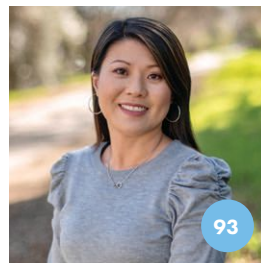
**AIMEE SONG**

Coldwell Banker Realty  
Fremont  
\$62,384,996



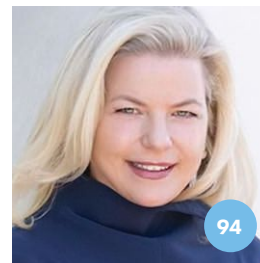
**ELLA SUN**

Compass  
Menlo Park  
\$61,975,936



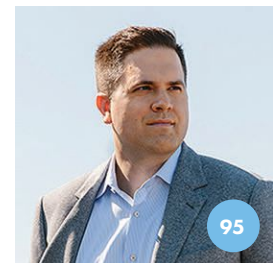
**LILY CAI DO**

Compass  
Danville  
\$61,910,841



**HEIDI MARCHESOTTI**

Corcoran Icon Properties  
Piedmont  
\$61,766,750



**JONATHAN SPENCER**

Compass  
Carmel-by-the Sea  
\$61,705,000



**TERRI KERWIN**

Golden Gate Sotheby's International Realty  
Menlo Park  
\$61,463,000



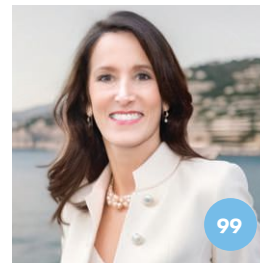
**LEO ZHANG**

RE/MAX Accord  
Fremont  
\$60,813,258



**CARRIE B. GOODMAN**

Sotheby's International Realty, Inc.  
San Francisco  
\$60,772,500



**JULIE FLOUTY**

Compass  
Burlingame  
\$60,208,304



**ANDY WONG**

Christie's International Real Estate Sereno  
Los Altos  
\$60,089,364